



differentiation
dealerBest

It is the perfect moment for a change.

People are the ones who make a company different. To work and develop them should be our fundamental task and goal, if we do want to leave behind our competitors.

Traditional stereotypes do not longer exist. Clients demand a new kind of relationship and experience is not the only competitive edge anymore. Now, all what counts is **differentiation**.

Ask yourself the following questions:

What is my company like?

What kind of values do we have?

How do we retain talent?

What incentive and motivation policy do we apply and for what?

We integrate a customized plan for the personnel, putting them and us an ambitious target.

It is a real pleasure for us to help and accompany our clients in this business area, leaving aside cars and bikes to make us better persons and organizations.



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Convert companies in competitive ones with style and orientated towards the development of its people and teams.

1. Philosophy



2. Target group

3. Services





1. Philosophy



Our first and main premise is to find out about the client's vision of its company: The way they want the company to be and how the people have to be and act, that this can happen.

We start the project by studying the situation. This is a departure point from which we can help in the daily management of your business.

We will identify those areas which we consider as decisive as well as the opportunities and changes to improve, using the information provided.

Our years of experience in our organization, both personal and deontological as **industrial psychologists, coaches, professionals of HR and labor law**, allow us to put at our client's service a wide vision and diverse team. That is more than others can offer.

They will always be in touch with you and will work very hard to achieve your goals.

Consulting and advising you with a 360° vision is our business card and the key to success for our clients.

Advising, but at the same time reviewing and improving implanted processes in the organization structure is fundamental and decisive to achieve any target and prevent any conflict situation.

2. Target group



Car and bike dealers

Manufacturers

Importers



3. Services



Staff selection and integration.

Development of organization charts according to client's vision.

Development of staff's profiles and competences.

Advise on salary and commission affairs.

Incentives

Preparation of salary statements and social security contributions.

Plans for improving emotional and physical condition.

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